

WINCHESTER HOCKEY PARENTS ASSOCIATION, INC.

MINUTES OF BOARD MEETING

November 12, 2007

Attendees Directors - Tom Troiano, Hugh Mullin, Jim Kiley, Ed Ducharme, Denis O'Donnell, Roland Goff, John Addonizio, Steve Tucci, David Hennessey

Members – Jamie Hintlian

President Tom Troiano opened the meeting at 7:15 PM. By a poll of WYH Board of Directors members present, it was determined that a quorum was present to allow for the transaction of business.

Minutes from October Meeting

The Minutes of the October meeting were reviewed. No corrections were noted. Tom Troiano made a motion that the Minutes as recorded be accepted. The motion was seconded by Hugh Mullin. The motion was unanimously approved by the Board and the Minutes of the October 2007 meeting were entered into the record.

Treasurer's Report

Hugh Mullin presented the report as follows.

The Winchester Savings Bank on-line statement showed as of today, a checking account balance of \$66,299.12. The balance in the 12 month Certificate of Deposit is \$134,837.86 and the rolling 3 month CD has a balance of \$77,643.48. The total cash on hand is \$278,780.46.

Hugh also updated the Board on the overall budget. The financial outlook for the entire season looks better than a month ago, due to several factors. Tom Troiano has been able to sell some of our excess ice time. And Learn to Skate has approx. 72 enrollees, up from approx. 40 last season. Some of these LTS children may move up to Learn to Play Hockey.

Hugh now projects that we will have an approximate \$8,000 to the positive for the year from Core Hockey Operations.

Dennis O'Donnell made a motion to accept the Treasurer's report. Tom Troiano seconded the motion, which was unanimously approved by the Board.

5 Year Summary of WYH Enrollment, Revenues and Expenses

Tom Troiano went over a handout of the enrollment and revenue for WYH over the past five years. The handout is attached as table 1.

Table 1. Winchester Youth Hockey 5 Year Summary

Winchester Youth Hockey

Enrollment, Tuition and Revenue Summary for 2003-04, 2004-05, 2005-06, 2006-07 and 2007-08

11/12/2007

Program	Enrollment					Tuition					Raw Revenue*				
	2003-04	2004-05	2005-06	2006-07	2007-08	2003-04	2004-05	2005-06	2006-07	2007-08	2003-04	2004-05	2005-06	2006-07	2007-08
Boys/Open Travel 2 Leagues	202	143	162	163	132	\$1,325	\$1,585	\$1,625	\$1,700	\$1,790	\$267,650	\$226,655	\$263,250	\$277,100	\$236,280
Boys/Open Travel 1 League	0	29	0	15	16	\$0	\$1,105	\$0	\$1,220	\$1,220	\$0	\$32,045	\$0	\$18,300	\$19,520
Boys/Open Travel Full Time Goalie	10	12	11	12	11	\$425	\$490	\$625	\$725	\$785	\$4,250	\$5,880	\$6,875	\$8,700	\$8,635
Girls-Only Travel (U14, U12)	51	29	30	40	34	\$1,025	\$1,065	\$1,235	\$1,310	\$1,135	\$52,275	\$30,885	\$37,050	\$52,400	\$38,590
Girls-Only Travel (U10)	0	14	16	11	15	\$0	\$865	\$845	\$920	\$1,100	\$0	\$12,110	\$13,520	\$10,120	\$16,500
Girls-Only Travel Full Time Goalie	0	1	1	1	1	\$0	\$360	\$495	\$525	\$605	\$0	\$360	\$495	\$525	\$605
Girls Only Travel Plus Girls Midgets	0	5	0	0	0	\$0	\$1,190	\$0	\$0	\$0	\$0	\$5,950	\$0	\$0	\$0
Learn to Play Hockey	70	68	83	44	44	\$725	\$725	\$725	\$725	\$770	\$50,750	\$49,300	\$60,175	\$31,900	\$33,880
Boys Travel and Girls Travel	2	0	0	1	1	\$1,775	\$0	\$0	\$2,885	\$3,260	\$3,550	\$0	\$0	\$2,885	\$3,260
Learn to Play and Girls Travel	1	0	0	0	0	\$1,175	\$0	\$0	\$0	\$0	\$1,175	\$0	\$0	\$0	\$0
Learn to Skate (2 Sessions)	58	49	44	28	40	\$200	\$200	\$225	\$225	\$225	\$11,600	\$9,800	\$9,900	\$6,300	\$9,000
Learn to Skate (1 Session)	22	23	28	15	32	\$150	\$150	\$150	\$150	\$150	\$3,300	\$3,450	\$4,200	\$2,250	\$4,800
Boys Half Season Midgets	15	19	14	12	21	\$250	\$150	\$250	\$340	\$675	\$3,750	\$2,850	\$3,500	\$4,080	\$14,175
Boys Full Season Midgets	0	0	20	17	12	\$0	\$0	\$765	\$895	\$895	\$0	\$0	\$15,300	\$15,215	\$10,740
Girls Half Season Midgets	19	30	27	19	0	\$250	\$250	\$300	\$425	\$0	\$4,750	\$7,500	\$8,100	\$8,075	\$0
Withdrew**	43	42	46	38	57	\$125	\$125	\$125	\$125	\$125	\$5,375	\$5,250	\$5,750	\$4,750	\$7,125
TOTAL	493	464	482	416	416						\$408,425	\$392,035	\$428,115	\$442,600	\$403,110
Actual Participants	450	422	436	378	359										

*Raw Revenue is revenue BEFORE tuition discounts and scholarships. Actual revenue (in bank account) is lower than Raw Revenue.

**Registered but did not participate in the Fall.

	2003-04	2004-05	2005-06	2006-07	2007-08
TOTAL Boys Travel	212	184	173	190	159
TOTAL Girls Travel	51	44	47	52	50
TOTAL Learn to Play Hockey	70	68	83	44	44
TOTAL Learn to Skate	80	72	72	43	72
TOTAL Boys Midgets	15	19	34	29	33
TOTAL Girls Midgets	19	30	27	19	0
TOTAL Other	3	5	0	1	1
GRAND TOTAL	450	422	436	378	359

Deposit
2nd
3rd
4th

Payment Dates:

15-Jun-03	01-Jun-04	01-Jun-05	09-Jun-06	08-Jun-07
15-Sep-03	01-Sep-04	01-Sep-05	01-Sep-06	01-Sep-07
15-Nov-03	01-Nov-04	01-Dec-05	01-Dec-06	01-Dec-07
15-Jan-04	05-Jan-05	None	None	None

	2003-04	2004-05	2005-06	2006-07	2007-08	
Scholarships, Refunds, --> and Tuition Discounts	\$10,713	\$11,020	\$19,515	\$22,295	\$21,770	
Actual Revenue Received -->	\$397,712	\$381,015	\$408,600	\$420,305	\$381,340	
Actual Expenses-->	\$395,937	\$369,468	\$382,746	\$439,175	\$372,845	
Revenue Minus--> Expenses	\$1,775	\$11,547	\$25,854	-\$18,870	\$8,495	
Fundraising, Bank Interest, and Other Revenue--> (net of expenses)	\$27,879	\$23,619	\$1,604	\$46,698	\$11,000	
Endowment-->	\$24,635	\$54,289	\$89,456	\$116,914	\$144,742	\$164,237
Growth Rate of Endowment-->		120%	65%	31%	24%	13%

Mass Hockey/District 9

Tom Troiano stated that Mass Hockey had sent out a questionnaire on the Icing Pilot Program. The Icing Pilot Program, which has been in effect for three seasons, provides for an icing call (whistle plus face off in defensive zone) even when shorthanded. The questionnaire has been sent out to WYH coaches to be filled out during a sampling of games.

Ice Committee

Tom Troiano stated that he was able to sell some surplus ice - the Cambridge ice on Sunday afternoons after Thanksgiving.

Hugh Mullin brought up the idea of having longer practices, 1 hour and 10 minutes rather than 50 minutes. This would allow the coaches to work on game situations as well as skills. Hugh further stated that each team could have several of these per month and one week per month have only one practice. He said this would give families a break.

Tom said the ice committee would look into this and try it if possible in an upcoming month.

Coaches Committee

Nothing to report.

Girls-Only Program

Nothing to report.

Dual State League

David Hennessey stated that he had just picked up the latest Dual State schedules earlier tonight.

Valley League

Nothing to report.

Learn to Play Hockey (Tri-City)

Tom Troiano reported that we currently have 44 players signed up for Learn to Play Hockey, and everything is off to a good start

Learn to Skate

Denis O'Donnell reported hearing great feedback on the Edgeworks group that is running the program this year. Several Middle school players have volunteered and have been helping out.

Equipment / Jerseys

Tom Troiano reported that we have three sets of jerseys for the Girls Program are in. We also received a number of "odd jerseys" on order to complete sets for various teams.

New Business

Tom Troiano reported that WYH Girls had been invited to a free clinic at BU run by Kirsten Matthews.

Jamie Hintlian wanted to thank WYH for placing a fundraising notice on the web site for the Massachusetts Down Syndrome Congress to benefit children with Down Syndrome. Jamie went on to discuss the Challenger program, which is skating and hockey for children with Down Syndrome, at the O'Brien rink in Woburn. Hugh Mullin made a motion that WYH donate \$250 to the MDSC, David Hennessey seconded the motion, which was unanimously approved by the Board.

John Addonizio stated that he would like WYH to have a party similar to last season's Mardi Gras Fund Raiser. I would be a fun evening get together with a much smaller emphasis on fundraising. February 8 was discussed as a possible date.

Tom Troiano stated that he would like to have some of the coaches in the organization spend some time with the new Tri-City coaches.

Adjournment

Denis O'Donnell made a motion to adjourn the meeting. The motion was seconded by Jim Kiley and unanimously approved by the Board. The meeting was adjourned at 8:30 PM.

Next Meeting

The next meeting of the WYH Board of Directors is scheduled for Monday Dec. 17, 2007 at 7:00 PM in the Winchester High School Cafeteria.